

KCE Electronics

(KCE.BK/KCE TB)*

Neutral - Maintained

| Price as of 9 Aug 2023 | 45.75 |
|-------------------------------|-------|
| 12M target price (Bt/shr) | 49.00 |
| Unchanged/Revised up(down)(%) | 34.2 |
| Upside/downside (%) | 7.1 |

Key messages

เราชังขึ้นชั้นมุมมองการฟื้นตัวของกำไรสุทธิใน 2H66 จาก ประเด็น inventory re-stocking ดังนั้น จากปัจจัยดังกล่าวทำ ให้เราปรับเพิ่ม (re-rate) PER ซึ่งส่งผลให้ใค้ราคาเป้าหมาย สิ้นปี 2567 ที่ 49.0 บาท ทั้งนี้ ราคาหุ้นปัจจุบันเหลือ upside จำกัด เราจึงคงคำแนะนำ "ถือ " ทุ้น KCE

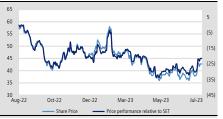
Trading data

| Mkt cap (Btmn/US\$mr | 50,53 | 50,534/1,263 | | | | |
|-------------------------|--------|--------------|----------|--|--|--|
| Outstanding shares (m | n) | | 1,182 | | | |
| Foreign ownership (mr | 1) | | 220 | | | |
| 3M avg. daily trading (| mn) | | 9 | | | |
| 52-week trading range | e (Bt) | 36. | 0 – 62.5 | | | |
| Performance (%) | 3M | 6M | 12M | | | |
| Absolute | 13.2 | -11.9 | -31.6 | | | |
| Relative | 16.2 | -3.8 | -27.6 | | | |

Quarterly EPS

| EPS | Q1 | Q2 | Q3 | Q4 |
|------|------|------|------|------|
| 2021 | 0.43 | 0.52 | 0.51 | 0.60 |
| 2022 | 0.50 | 0.49 | 0.56 | 0.42 |
| 2023 | 0.29 | 0.32 | | |

Share price chart



Source: SET

Chananthorn Pichayapanupat, CFA 66.2658.8888 Ext. 8849 chananthornp@kgi.co.th

คาดหวังการฟื้นตัว

Event

ประชุมนักวิเคราะห์

Impact

ยอดขายใน 2H66 ฟื้นตัวด้วยเป้ายอดขายเติบโตต่อเนื่องไปจนถึงปี 2567

บริษัทกาดขอดขายใน 2H66 ดีขึ้นหลังจากปัญหาช่วงการปรับลดปริมาณสินคากงกลัง (inventory destocking) ของลูกคาใครับการแก้ใบเรียบร้อย (คาดกำลังการผลิตมีประสิทธิภาพเพิ่มขึ้นจาก 77% ใน 2Q66 เป็นระดับราว 85%++ ใน 3Q66-4Q66) ทั้งนี้ บริษัทเห็นคำสั่งชื่อ / backlog ล่วงหน้าประมาณ 3-4 เดือน อยางไรก็ตาม ขอดขายใน 1H66 ที่ออนแอกดดันให้ประมาณการขอดขายทั้งปีนี้ของบริษัทอาจ ลดลงราว 5% YoY ในขณะที่ บริษัทกาดหวังวายอดขายจะเติบโตตอเนื่องในระดับ 5-10% YoY ในปี 2567F ด้วยเป้าหมายของยอดขายที่สูงกวาที่เคยทำไว้ในปี 2565 (ที่ 530 ล้านดอลลาร์สหรัฐ)

คาดอัตรากำไรขั้นต[้]นฟื้นตัวเช[่]นกัน

ผูบริหารของ KCE คาดอัตรากำไรขั้นต้น (gross margin) ใน 2H66 ดีขึ้นจากอัตราการใช้กำลังการผลิตที่ มีประสิทธิภาพมากขึ้นควยเป้าหมาย gross margin ใน 2H66 อยู่ในระดับ 22-24% นอกจากนั้น ผู้บริหาร ยังประเมินทิศทางแนวโน้มของ gross margin จะดีต่อเนื่องไปจนถึงปี 2567 ตามยอดขายที่สูงขึ้น (ค้วย อัตราการใช้กำลังการผลิตเพิ่มขึ้นอยู่ราว 90%++ ในปี 2567) บริษัทตั้งเป้า gross margin ในปี 2567 ที่ ประมาณ 26-27%

ปรับลดประมาณการกำไรปี 2566-2567 ลง แต่ปรับเพิ่ม PER ใหม่สะท้อนการพลิกฟื้นของอุตสาหกรรม เรายืนยันมุมมองการฟื้นตัวกำไรของ KCE เพิ่มขึ้นเมื่อเทียบ HoH ใน 2H66 และ ในปี 2567 อยางไรก็ตาม ผลการดำเนินงานใน 2Q66 ทำให้เรามีการทบทวนสมมติฐานใหม่และเป็นเหตุให้เราปรับลดประมาณ การกำไรหลักลง 16% และ 8% ในปี 2566 และ 2567 ตามลำดับ ดังนั้น เมื่ออิงจากประมาณการใหม่ของ เรา กำไรหลักของ KCE ในปี 2566 จะลดลง 29% YoY หลังจากนั้นจะกลับมาเติบโตที่ 23% YoY ในปี 2567F ทั้งนี้ เรายังคงมีมุมมองเชิงบวกในประเด็นเรื่อง Inventory restocking ซึ่งคาดวาจะชวยเรงยอดขาย ของ KCE และสงผลดีต่อกวามสามารถในการทำกำไร เราปรับ PER จากที่ 22.0X (คาเฉลี่ยในอดีต-0.5 S.D) ขึ้นเป็น 29.0X (คาเฉลี่ยในอดีต +0.5 S.D) เพื่อสะท้อนมุมมองเชิงบวกของภาพอุตสาหกรรม

Valuation & action

เรางยับไปใช้ราคาเป้าหมายใหม่เป็นสิ้นปี 2567 อยู่ที่ 49.0 บาท (จากเดิมที่ 36.5 บาท) โดยอิงจาก PER ที่ 29.0x (ค่าเฉลี่ยในอดีต +0.5 S.D) และยังคงคำแนะนำ " ถือ " หุ้น KCE

Risks

ภัยธรรมชาติ มีการปิดโรงงานนอกแผน ลูกค้าเปลี่ยนไปสั่งสินค้าจาก suppliers รายอื่น ขาดแคลน วัตถุดิบ เงินบาทแข็งค่าขึ้น (เราใช้สมมติฐานอัตราแลกเปลี่ยนปี 2566-2567 ที่ 33.8 บาท/ดอลลาร ์ฯ)

Key financials and valuations

| Year end Dec 31 | Dec-20A | Dec-21A | Dec-22A | Dec-23F | Dec-24F |
|---------------------------|---------|---------|---------|---------|---------|
| Revenue (Btmn) | 11,527 | 14,938 | 18,456 | 16,529 | 17,683 |
| Gross profit (btmn) | 2,512 | 3,973 | 4,202 | 3,515 | 4,004 |
| SG&A (Btmn) | 1,449 | 1,656 | 1,898 | 1,868 | 1,998 |
| Net profit (Btmn) | 1,127 | 2,426 | 2,317 | 1,721 | 2,011 |
| Normalized profit (Btmn) | 1,018 | 2,237 | 2,302 | 1,633 | 2,011 |
| EPS (Bt) | 0.96 | 2.05 | 1.96 | 1.46 | 1.70 |
| Normalized EPS (Btmn) | 0.86 | 1.89 | 1.95 | 1.38 | 1.70 |
| DPS (Btmn) | 0.8 | 1.6 | 1.7 | 1.2 | 1.4 |
| EPS growth (%) | 20.0 | 114.7 | (4.5) | (25.7) | 16.9 |
| Normalized EPS growth (%) | 15.3 | 119.0 | 2.9 | (29.1) | 23.1 |
| P/E (X) | 48.0 | 46.5 | 23.5 | 33.1 | 26.9 |
| P/B (X) | 4.1 | 7.7 | 4.0 | 4.0 | 3.9 |
| EV/EBITDA (X) | 21.3 | 28.5 | 15.8 | 17.9 | 16.4 |
| Net debt to Equity (%) | 0.0 | 12.6 | 19.9 | 9.7 | 7.9 |
| Dividend yield (%) | 1.9 | 1.8 | 3.6 | 2.6 | 3.2 |
| Return on Equity (%) | 9.5 | 19.0 | 17.2 | 12.8 | 14.7 |

Source: Company data, KGI Securities Research



Figure 1: Sensitivity to end-2024 target price on different PER based on the company guidance*

| | • • | PER (X) | | 2024-Target price | Upside/(downside) |
|---------------|--------|---------|-----------|-------------------|-------------------|
| 2024-EPS | 2.30 | 26.0 | Average | 59.8 | 30.7 |
| Closing price | 45.75 | 29.0 | +0.5 S.D | 66.7 | 45.8 |
| | | 33.0 | + 1.0 S.D | 75.9 | 65.9 |
| | | 37.0 | +1.5 S.D | 85.1 | 86.0 |
| | | 40.0 | +2.0 S.D | 92.0 | 101.1 |

Source: KGI Securities Research

Figure 2: Earnings revision

| | | 2023F | | | 2024F | |
|-------------------------|---------|----------|----------|---------|----------|----------|
| Btmn | Revised | Previous | % chg | Revised | Previous | % chg |
| Revenue | 16,529 | 17,119 | (3.4) | 17,683 | 18,082 | (2.2) |
| Gross profit | 3,515 | 3,853 | (8.8) | 4,004 | 4,165 | (3.9) |
| SG&A | 1,868 | 1,883 | (0.8) | 1,998 | 1,989 | 0.5 |
| Net profit | 1,721 | 1,984 | (13.3) | 2,011 | 2,180 | (7.7) |
| Normalized profit | 1,633 | 1,953 | (16.3) | 2,011 | 2,180 | (7.7) |
| EPS (Bt) | 1.5 | 1.7 | (13.3) | 1.7 | 1.8 | (7.7) |
| Normalized EPS (Bt) | 1.4 | 1.7 | (16.3) | 1.7 | 1.8 | (7.7) |
| Key financial ratio | Revised | Previous | ppts chg | Revised | Previous | ppts chg |
| GPM | 21.3 | 22.5 | (1.2) | 22.6 | 23.0 | (0.4) |
| SG&A to sales | 11.3 | 11.0 | 0.3 | 11.3 | 11.0 | 0.3 |
| Key assumption | Revised | Previous | % chg | Revised | Previous | % chg |
| Sales in US\$mn | 489 | 506 | (3.4) | 523 | 535 | (2.2) |
| Exchange rate (Bt/US\$) | 33.8 | 33.8 | 0.0 | 33.8 | 33.8 | 0.0 |

Source: KGI Securities Research

Figure 3: Key assumptions

| Assumption | Unit | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F |
|---------------|---------|------|------|------|------|-------|-------|------|------|-------|-------|
| Sales | US\$mn | 365 | 378 | 421 | 436 | 393 | 372 | 469 | 530 | 489 | 523 |
| Sales growth | %YoY | 6.4 | 3.5 | 11.4 | 3.4 | (9.8) | (5.3) | 25.9 | 13.1 | (7.7) | 7.0 |
| Gross margin | Percent | 31.4 | 34.9 | 30.0 | 26.0 | 20.3 | 21.8 | 26.6 | 22.8 | 21.3 | 22.6 |
| Exchange rate | Bt/US\$ | 34.1 | 36.5 | 33.7 | 32.1 | 30.8 | 31.0 | 31.9 | 34.8 | 33.8 | 33.8 |

 $^{{}^\}star \text{The company guidance is slaes contract 5\% in 2023 with growth 5-10\% in 2024 / gross margin 22\% in 2023 and 26\% in 2024.}$



Figure 4: Company profile

KCE Electronics PCL (KCE), originally known as Kuang Charoen Electronics Company Limited, was listed on November 5, 1985, with initial registered capital of Bt12mn. The company's core business is to produce and distribute custom printed circuit boards (PCBs), which are manufactured from copper clad laminate under the KCE trademark. KCE's PCB products are well-known and used in a variety of applications such as automotive, industrial, computer, and telecom system. Its customers include some of the world's biggest names.

Source: Company data

Figure 6: Sales assumption



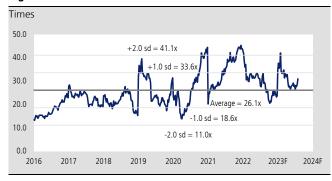
Source: Company data, KGI Securities Research

Figure 8: Sales quarterly



Source: Company data, KGI Securities Research

Figure 10: PER Band



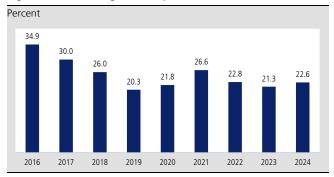
Source: KGI Securities Research

Figure 5: Core profit



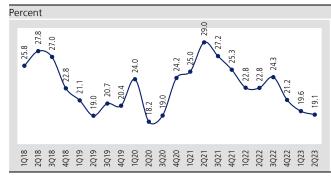
Source: Company data, KGI Securities Research

Figure 7: Gross margin assumption



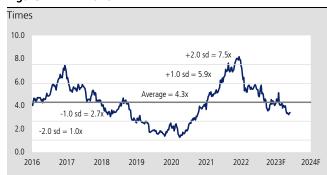
Source: Company data, KGI Securities Research

Figure 9: Gross margin



Source: Company data, KGI Securities Research

Figure 11: PBV Band





Quarterly Income Statement

| | Mar-21A | Jun-21A | Sep-21A | Dec-21A | Mar-22A | Jun-22A | Sep-22A | Dec-22A | Mar-23A | Jun-23A |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Income Statement (Btmn) | | | - | | | | | | | |
| Revenue | 3,415 | 3,536 | 3,789 | 4,198 | 4,532 | 4,667 | 4,634 | 4,623 | 4,025 | 3,898 |
| Cost of good sold | 2,560 | 2,509 | 2,760 | 3,136 | 3,498 | 3,603 | 3,509 | 3,645 | 3,236 | 3,152 |
| Gross profit | 855 | 1,027 | 1,029 | 1,062 | 1,035 | 1,064 | 1,125 | 978 | 789 | 746 |
| Operating expense | 402 | 457 | 395 | 401 | 479 | 450 | 501 | 467 | 480 | 415 |
| Other income | 40 | 64 | 27 | 72 | 53 | 63 | 54 | 54 | 56 | 45 |
| Operating profit | 492 | 633 | 661 | 733 | 609 | 677 | 678 | 565 | 365 | 376 |
| Depreciation of fixed asset | 251 | 254 | 258 | 219 | 259 | 268 | 276 | 236 | 272 | 278 |
| Operating EBITDA | 743 | 887 | 918 | 952 | 868 | 945 | 954 | 801 | 637 | 653 |
| Non-Operating income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Interest income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other non-op. income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-Operating expense | (10) | (13) | (9) | (12) | 18 | 22 | 2 | (24) | (24) | (29) |
| Interest expense | (10) | (13) | (9) | (12) | (12) | (17) | (19) | (24) | (24) | (29) |
| Other non-op. expense | 0 | 0 | 0 | 0 | 30 | 39 | 22 | 0 | 0 | 0 |
| Equity income | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 3 |
| Pre-tax profit | 559 | 684 | 658 | 781 | 634 | 635 | 683 | 538 | 377 | 406 |
| Current taxation | (49) | (56) | (45) | (71) | (35) | (54) | (22) | (32) | (25) | (24) |
| Minorities | 7 | 11 | 9 | 9 | 10 | 9 | 5 | 6 | 6 | 6 |
| Extra items | 73 | 59 | 2 | 55 | 62 | 10 | 41 | (7) | 31 | 56 |
| Net profit | 503 | 618 | 604 | 701 | 589 | 572 | 655 | 501 | 345 | 376 |
| Normalized profit | 430 | 559 | 602 | 646 | 557 | 602 | 636 | 507 | 314 | 320 |
| EPS (Bt) | 0.4 | 0.5 | 0.5 | 0.6 | 0.5 | 0.5 | 0.6 | 0.4 | 0.3 | 0.3 |
| Normalized EPS (Bt) | 0.4 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.4 | 0.3 | 0.3 |
| Margin (%) | | | | | | | | | | |
| Gross profit margin | 25.0 | 29.0 | 27.2 | 25.3 | 22.8 | 22.8 | 24.3 | 21.2 | 19.6 | 19.1 |
| Operating EBIT margin | 14.4 | 17.9 | 17.4 | 17.5 | 13.4 | 14.5 | 14.6 | 12.2 | 9.1 | 9.6 |
| Operating EBITDA margin | 21.8 | 25.1 | 24.2 | 22.7 | 19.2 | 20.2 | 20.6 | 17.3 | 15.8 | 16.8 |
| Net profit margin | 14.7 | 17.5 | 15.9 | 16.7 | 13.0 | 12.3 | 14.1 | 10.8 | 8.6 | 9.7 |
| Growth (%YoY) | | | | | | | | | | |
| Revenue growth | 4.8 | 66.2 | 39.2 | 22.8 | 32.7 | 32.0 | 22.3 | 10.1 | (11.2) | (16.5) |
| Operating EBIT growth | 31.4 | 347.2 | 182.4 | 75.0 | 23.7 | 6.9 | 2.6 | (22.9) | (40.2) | (44.5) |
| Operating EBITDA growth | 16.8 | 120.4 | 85.7 | 47.7 | 16.9 | 6.5 | 3.9 | (15.9) | (26.7) | (30.8) |
| Net profit growth | 18.5 | 766.0 | 141.6 | 84.2 | 17.1 | (7.4) | 8.5 | (28.6) | (41.4) | (34.2) |
| Normalized profit growth | 24.1 | 330.5 | 234.4 | 78.6 | 29.5 | 7.7 | 5.7 | (21.5) | (43.6) | (46.8) |

Source: Company data, KGI Securities Research







Balance Sheet

As of 31 Dec (Btmn) 2020 2021 2022 2023F 2024F **Total Assets** 17,377 21,951 20,993 20,497 20,566 10,887 8,185 **Current Assets** 11,794 11,079 10,860 Cash&ST Investment 2,342 1,966 1,145 1,761 1,236 Inventories 2,594 4,841 4,908 4,457 4,684 Account Receivable 3,174 4,394 4,528 4,845 4,900 Other 74 592 127 115 122 Non-current Assets 9,192 10,157 9,914 9,706 9,610 LT Investment 187 195 190 187 189 8,107 8,979 8,864 8,715 8,584 Net Fixed Assets 898 983 860 837 Others 804 Total Liabilities 5,315 8,509 7,548 7,072 6,542 **Current liabilities** 4,216 6,948 6,244 6,552 6,163 Account Payable 2,458 4,246 3,249 3,565 3,748 1,798 2,173 2,173 ST borrowing 2,173 1,283 Others 475 904 822 814 243 Long-term liabilities 1,099 1,561 1,305 521 378 Long-term debts 676 1,117 904 165 0 401 378 423 444 Others 356 Shareholders' Equity 12,062 13,442 13,445 13,493 13,955

591

2,146

10,621

0

2,050

9,375

0

591

2,157

10,616

0

591

2,157

10,664

0

591

2,157

11,126

0

Source: KGI Securities Research

Common stock

Capital surplus

Preferred stock

Retained earnings

| Year to 31 Dec | 2020 | 2021 | 2022 | 2023F | 2024F |
|---------------------------------|-------|-------|-------|--------|-------|
| Growth (%YoY) | | | | | |
| Sales | (4.7) | 29.6 | 23.6 | (10.4) | 7.0 |
| OP | 19.7 | 115.5 | 0.4 | (26.9) | 20.1 |
| EBITDA | 10.8 | 61.5 | (2.9) | (13.9) | 8.7 |
| NP | 20.6 | 115.3 | (4.5) | (25.7) | 16.9 |
| Normalized profit | 15.8 | 119.7 | 2.9 | (29.1) | 23.1 |
| EPS | 20.0 | 114.7 | (4.5) | (25.7) | 16.9 |
| Normalized EPS | 15.3 | 119.0 | 2.9 | (29.1) | 23.1 |
| Profitability (%) | | | | | |
| Gross margin | 21.8 | 26.6 | 22.8 | 21.3 | 22.6 |
| Operating margin | 10.1 | 16.9 | 13.7 | 11.2 | 12.6 |
| EBITDA margin | 19.9 | 24.8 | 19.5 | 18.8 | 19.1 |
| Net margin | 9.8 | 16.2 | 12.6 | 10.4 | 11.4 |
| ROAA | 6.7 | 12.3 | 10.8 | 8.3 | 9.8 |
| ROAE | 9.5 | 19.0 | 17.2 | 12.8 | 14.7 |
| Stability | | | | | |
| Gross debt/equity (%) | 44.1 | 63.3 | 56.1 | 52.4 | 46.9 |
| Net debt/equity (%) | 0.0 | 12.6 | 19.9 | 9.7 | 7.9 |
| Interest coverage (x) | 22.4 | 62.4 | 35.5 | 19.8 | 29.9 |
| Interest&ST debt coverage (x) | 1.0 | 1.5 | 1.1 | 0.9 | 1.0 |
| Cash flow interest coverage (x) | 43.1 | 27.7 | 30.5 | 40.4 | 37.3 |
| Cash flow/interest&ST debt (x) | 1.9 | 0.7 | 1.0 | 1.8 | 1.2 |
| Current ratio (x) | 1.9 | 1.7 | 1.8 | 1.7 | 1.8 |
| Quick ratio (x) | 1.3 | 1.0 | 1.0 | 1.0 | 1.0 |
| Net debt (Btmn) | 4 | 1,689 | 2,670 | 1,316 | 1,101 |
| Per share data (Bt) | | | | | |
| EPS | 1.0 | 2.1 | 2.0 | 1.5 | 1.7 |
| Normalized EPS | 0.9 | 1.9 | 1.9 | 1.4 | 1.7 |
| CFPS | 2.1 | 1.0 | 1.9 | 3.4 | 2.4 |
| BVPS | 10.2 | 11.4 | 11.4 | 11.4 | 11.8 |
| Sales/share | 9.8 | 12.6 | 15.6 | 14.0 | 15.0 |
| EBITDA/share | 1.9 | 3.1 | 3.0 | 2.6 | 2.9 |
| DPS | 0.8 | 1.6 | 1.7 | 1.2 | 1.4 |
| Activity | | | | | - |
| Asset turnover (x) | 0.7 | 0.7 | 0.9 | 0.8 | 0.9 |
| Days of receivables | 101 | 107 | 97 | 100 | 100 |
| Days of inventory | 105 | 161 | 126 | 125 | 125 |
| Days of payable | 100 | 141 | 83 | 100 | 100 |
| Cash cycle | 106 | 127 | 139 | 125 | 125 |

Source: KGI Securities Research

| Profit | | |
|--------|------|-----|
| Protit | ж. і | ncc |

| Year to Dec 31 (Btmn) | 2020 | 2021 | 2022 | 2023F | 2024F |
|-----------------------------|--------|--------|--------|--------|--------|
| Revenue | 11,527 | 14,938 | 18,456 | 16,529 | 17,683 |
| Cost of good sold | 9,015 | 10,965 | 14,254 | 13,013 | 13,678 |
| Gross profit | 2,512 | 3,973 | 4,202 | 3,515 | 4,004 |
| Operating expense | 1,449 | 1,656 | 1,898 | 1,868 | 1,998 |
| Other income | 106 | 202 | 224 | 201 | 215 |
| Operating Profit | 1,169 | 2,519 | 2,529 | 1,849 | 2,221 |
| Depreciation of fixed asset | 1,009 | 982 | 1,039 | 1,149 | 1,131 |
| Operating EBITDA | 2,178 | 3,501 | 3,568 | 2,997 | 3,353 |
| Non-operating income | 0 | 0 | 0 | 0 | 0 |
| Interest income | 0 | 0 | 0 | 0 | 0 |
| Other non-op income | 0 | 0 | 0 | 0 | 0 |
| Non-operating expense | (57) | (44) | (163) | (99) | (75) |
| Interest expense | (57) | (44) | (72) | (99) | (75) |
| Other non-op expense | 0 | 0 | (91) | 0 | 0 |
| Equity income/(loss) | 10 | 17 | 19 | 17 | 18 |
| Pretax profit | 1,230 | 2,683 | 2,490 | 1,854 | 2,164 |
| Current taxation | (87) | (221) | (144) | (107) | (125) |
| Minorities | 16 | 35 | 29 | 26 | 28 |
| Extra item | 109 | 190 | 106 | 87 | 0 |
| Net profit | 1,127 | 2,426 | 2,317 | 1,721 | 2,011 |
| Normalized profit | 1,018 | 2,237 | 2,302 | 1,633 | 2,011 |
| EPS (Bt) | 0.96 | 2.05 | 1.96 | 1.46 | 1.70 |
| Normalized EPS (Bt) | 0.86 | 1.89 | 1.95 | 1.38 | 1.70 |

Source: KGI Securities Research

Cash Flow

| Year to Dec 31 (Btmn) | 2020 | 2021 | 2022 | 2023F | 2024F |
|---------------------------|-------|----------|----------|---------|---------|
| Operating cash flow | 2,480 | 1,210 | 2,198 | 3,986 | 2,794 |
| Net profit | 1,127 | 2,426 | 2,317 | 1,721 | 2,011 |
| Depreciation&Amortization | 1,009 | 982 | 1,039 | 1,149 | 1,131 |
| Change in working capital | 344 | (2, 198) | (1, 159) | 1,117 | (348) |
| Others | | | | | |
| Investment cash flow | (562) | (1,855) | (861) | (955) | (1,027) |
| Net CAPEX | (197) | (1,854) | (924) | (1,000) | (1,000) |
| Change in LT investment | 12 | (8) | 5 | 4 | (2) |
| Change in other assets | 11 | 35 | 42 | 0 | 0 |
| Free cash flow | 1,918 | (645) | 1,337 | 3,031 | 1,767 |
| Financing cash flow | (533) | 268 | (2,158) | (2,415) | (2,292) |
| Change in share capital | 3 | 2 | 0 | 0 | 0 |
| Net change in debt | 294 | 1,314 | 156 | (743) | (743) |
| Change in other liabs | (829) | (1,048) | (2,314) | (1,673) | (1,549) |
| Net cash flow | 1,385 | (377) | (821) | 616 | (524) |

Source: KGI Securities Research

Rates of Return on Invested Capital

| Year | 1 - | COGS | | Depreciation Ope | | Operating expense | Operating | |
|-------|-----|-----------------|-----|------------------|-----|-------------------|--------------------|---|
| rear | 1 | Revenue | -+- | Revenue | -+- | Revenue | —= margin | |
| 2020 | | 78.2% | | 8.8% | | 12.6% | 0.5% | _ |
| 2021 | | 73.4% | | 6.6% | | 11.1% | 8.9% | |
| 2022 | | 77.2% | | 5.6% | | 10.3% | 6.9% | |
| 2023F | | 78.7% | | 6.9% | | 11.3% | 3.0% | |
| 2024F | | 77.4% | | 6.4% | | 11.3% | 4.9% | |
| Year | 1/- | Working capital | | Net PPE | | Other assets | _ Capital | |
| Teal | 1/- | Revenue | -+- | Revenue | -+- | Revenue | Turnover | |
| 2020 | | 0.0 | | 0.7 | | 0.8 | 0.7 | _ |
| 2021 | | (0.1) | | 0.6 | | 0.9 | 0.8 | |
| 2022 | | (0.1) | | 0.5 | | 0.7 | 0.9 | |
| 2023F | | 0.1 | | 0.5 | | 0.7 | 0.8 | |
| 2024F | | (0.0) | | 0.5 | | 0.7 | 0.9 | |
| Year | 1/ | Operating | х | Capital | х | Cash | = After-tax return | |
| Teal | 17 | margin | ۸ | turnover | ^ | tax rate | on Inv.capital | |
| 2020 | | 0.5% | | 0.7 | | 7.1% | 0.0% | _ |
| 2021 | | 8.9% | | 0.8 | | 8.3% | 0.6% | |
| 2022 | | 6.9% | | 0.9 | | 5.8% | 0.4% | |
| 2023F | | 3.0% | | 0.8 | | 5.8% | 0.1% | |
| 2024F | | 4.9% | | 0.9 | | 5.8% | 0.3% | |



KCE Electronics PCL - Recommendation & target price history





Corporate Governance Report of Thai Listed Companies

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|--------------------------------|--------|------------------------|--------|---|
| AAV | ASIA AVIATION | EGCO | ELECTRICITY GENERATING | PTTEP | PTT EXPLORATION AND PRODUCTION |
| ADVANC | ADVANCED INFO SERVICE | GFPT | GFPT | PTTGC | PTT GLOBAL CHEMICAL |
| AMA | AMA MARINE | GGC | GLOBAL GREEN CHEMICALS | PYLON | PYLON |
| AMATA | AMATA CORPORATION | GPSC | GLOBAL POWER SYNERGY | QH | QUALITY HOUSES |
| ANAN | ANANDA DEVELOPMENT | HANA | HANA MICROELECTRONICS | RATCH | RATCHABURI ELECTRICITY GENERATING HOLDING |
| АОТ | AIRPORTS OF THAILAND | HMPRO | HOME PRODUCT CENTER | RS | RS |
| AP | ASIAN PROPERTY DEVELOPMENT | INTUCH | SHIN CORPORATION | SCB | THE SIAM COMMERCIAL BANK |
| BANPU | BANPU | IRPC | IRPC | scc | THE SIAM CEMENT |
| ВСР | THE BANGCHAK PETROLEUM | IVL | INDORAMA VENTURES | sccc | SIAM CITY CEMENT |
| BCPG | BCPG | KBANK | KASIKORNBANK | SEAFCO | SEAFCO |
| BDMS | BANGKOK DUSIT MEDICAL SERVICES | KCE | KCE ELECTRONICS | SMPC | SAHAMITR PRESSURE CONTAINER |
| BEC | BEC WORLD | ККР | KIATNAKIN BANK | SPALI | SUPALAI |
| ВЕМ | BANGKOK EXPRESSWAY AND METRO | ктв | KRUNG THAI BANK | SPRC | STAR PETROLEUM REFINING |
| BGRIM | B.GRIMM POWER | ктс | KRUNGTHAI CARD | svi | SVI |
| ВРР | BANPU POWER | LH | LAND AND HOUSES | TACC | T.A.C. CONSUMER |
| BTS | BTS GROUP HOLDINGS | LPN | L.P.N. DEVELOPMENT | TCAP | THANACHART CAPITAL |
| CENTEL | CENTRAL PLAZA HOTEL | MAKRO | SIAM MAKRO | тнсом | THAICOM |
| CK . | CH. KARNCHANG | мвк | MBK | TISCO | TISCO FINANCIAL GROUP |
| СКР | CK POWER | MINT | MINOR INTERNATIONAL | ТОР | THAI OIL |
| CPALL | CP ALL | MTC | MUANGTHAI CAPITAL | TRUE | TRUE CORPORATION |
| CPF | CHAROEN POKPHAND FOODS | PLANB | PLAN B MEDIA | ттв | TMBTHANACHART BANK |
| PN | CENTRAL PATTANA | PSH | PRUKSA HOLDING | VGI | VGI GLOBAL MEDIA |
| DELTA | DELTA ELECTRONICS (THAILAND) | PTG | PTG ENERGY | WHA | WHA CORPORATION |
| DTAC | TOTAL ACCESS COMMUNICATION | PTT | PTT | WHAUP | |

Companies with Very Good CG Scoring

| Stock | Company name | Stock | Company name | Stock | Company name |
|---------------|-------------------------------------|--------|--------------------------|--------|----------------------------|
| | | | | | |
| BAM | BANGKOK COMMERCIAL ASSET MANAGEMENT | GULF | GULF ENERGY DEVELOPMENT | SAPPE | SAPPE |
| BBL | BANGKOK BANK | JMT | JMT NETWORK SERVICES | SAWAD | SRISAWAD POWER 1979 |
| CBG | CARABAO GROUP | LPH | LADPRAO GENERAL HOSPITAL | SINGER | SINGER THAILAND |
| CHG | CHULARAT HOSPITAL | М | MK RESTAURANT GROUP | SPA | SIAM WELLNESS GROUP |
| сом7 | COM7 | MAJOR | MAJOR CINEPLEX GROUP | TFG | THAIFOODS GROUP |
| DOHOME | DOHOME | MEGA | MEGA LIFESCIENCES | TKN | TAOKAENOI FOOD & MARKETING |
| ERW | THE ERAWAN GROUP | NETBAY | NETBAY | ZEN | ZEN CORPORATION GROUP |
| GLOBAL | SIAM GLOBAL HOUSE | OSP | OSOTSPA | | |

Companies with Good CG Scoring

| Stock | Company name | Stock | Company name | | Company name |
|-------|------------------------|-------|-----------------|------|-------------------------|
| | | | | | |
| всн | BANGKOK CHAIN HOSPITAL | ESSO | ESSO (THAILAND) | SF | SIAM FUTURE DEVELOPMENT |
| вн | BUMRUNGRAD HOSPITAL | HUMAN | HUMANICA | SISB | SISB |
| EKH | EKACHAI MEDICAL CARE | RBF | R&B FOOD SUPPLY | ТРСН | TPC POWER HOLDING |

Companies classified Not in the three highest score groups

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|--------------------------|-------|--|-------|-----------------------------|
| | | | | | |
| IIG | I&I GROUP | OR | PTT OIL AND RETAIL BUSINESS | STGT | SRI TRANG GLOVES (THAILAND) |
| KEX | KERRY EXPRESS (THAILAND) | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION | | |

Source:www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.



Anti-corruption Progress Indicator

Level 5: Extended

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|--------------------------------|--------|------------------------------|--------|---|
| ADVANC | ADVANCED INFO SERVICE | GLOBAL | SIAM GLOBAL HOUSE | QH | QUALITY HOUSES |
| ANAN | ANANDA DEVELOPMENT | GPSC | GLOBAL POWER SYNERGY | RATCH | RATCHABURI ELECTRICITY GENERATING HOLDING |
| BBL | BANGKOK BANK | HMPRO | HOME PRODUCT CENTER | ROBINS | ROBINSON DEPARTMENT STORE |
| BCH | BANGKOK CHAIN HOSPITAL | IRPC | IRPC | SCC | THE SIAM CEMENT |
| BDMS | BANGKOK DUSIT MEDICAL SERVICES | KBANK | KASIKORNBANK | SIRI | SANSIRI |
| BIGC | BIG C SUPERCENTER | KCE | KCE ELECTRONICS | SPALI | SUPALAI |
| CK | CH. KARNCHANG | KKP | KIATNAKIN BANK | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION |
| DCC | DYNASTY CERAMIC | KTB | KRUNG THAI BANK | TCAP | THANACHART CAPITAL |
| DELTA | DELTA ELECTRONICS (THAILAND) | LPH | LADPRAO GENERAL HOSPITAL | TISCO | TISCO FINANCIAL GROUP |
| DRT | DIAMOND ROOFING TILES | PACE | PACE DEVELOPMENT CORPORATION | TMT | THAI METAL TRADE |
| EGCO | ELECTRICITY GENERATING | PTT | PTT | TOP | THAI OIL |
| GFPT | GFPT | PTTGC | PTT GLOBAL CHEMICAL | | |

Level 4: Certified

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|----------------------------|--------|--------------------------------|--------|----------------------------|
| AAV | ASIA AVIATION | ERW | THE ERAWAN GROUP | SAPPE | SAPPE |
| AP | ASIAN PROPERTY DEVELOPMENT | GLOW | GLOW ENERGY | SAWAD | SRISAWAD POWER 1979 |
| BA | BANGKOK AIRWAYS | GUNKUL | GUNKUL ENGINEERING | SCB | THE SIAM COMMERCIAL BANK |
| BANPU | BANPU | ILINK | INTERLINK COMMUNICATION | SCN | SCAN INTER |
| BCP | THE BANGCHAK PETROLEUM | KTC | KRUNGTHAI CARD | SEAFCO | SEAFCO |
| BH | BUMRUNGRAD HOSPITAL | LH | LAND AND HOUSES | SVI | SVI |
| BJCHI | BJC HEAVY INDUSTRIES | LPN | L.P.N. DEVELOPMENT | TASCO | TIPCO ASPHALT |
| CBG | CARABAO GROUP | MAKRO | SIAM MAKRO | TKN | TAOKAENOI FOOD & MARKETING |
| CENTEL | CENTRAL PLAZA HOTEL | MALEE | MALEE SAMPRAN | TMB | TMB BANK |
| CHG | CHULARAT HOSPITAL | MINT | MINOR INTERNATIONAL | TRT | TIRATHAI |
| CKP | CK POWER | MODERN | MODERNFORM GROUP | TRUE | TRUE CORPORATION |
| CPF | CHAROEN POKPHAND FOODS | NOK | | TVO | THAI VEGETABLE OIL |
| CPN | CENTRAL PATTANA | PTTEP | PTT EXPLORATION AND PRODUCTION | | |
| DTAC | TOTAL ACCESS COMMUNICATION | PYLON | PYLON | | |

Level 3: Established

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|------------------------------|-------|-------------------|-------|-------------------------|
| BEM | BANGKOK EXPRESSWAY AND METRO | MTLS | MUANGTHAI LEASING | SPRC | STAR PETROLEUM REFINING |
| CPALL | CP ALL | SCI | SCI ELECTRIC | | |

No progress

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|----------------------|-------|--------------------|-------|-------------------|
| AOT | AIRPORTS OF THAILAND | ВРР | BANPU POWER | FN | FN FACTORY OUTLET |
| BCPG | BCPG | BTS | BTS GROUP HOLDINGS | TPCH | TPC POWER HOLDING |

Source:www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI)does not confirm, verify, or certify the accuracy and completeness of the assessment result.



Thailand Contact

KGI Locations

| China Shanghai | Room 2703B-2704, Tower A , Shanghai Dawning Centre,500 HongbaoshiRoadShanghai, PRC 201103 |
|-------------------------|--|
| Shenzhen | Room 24D1, 24/F, A Unit, Zhen Ye Building,2014 Bao'annan Road, Shenzhen, PRC 518008 |
| Taiwan Taipei | 700 Mingshui Road, Taipei, Taiwan Telephone886.2.2181.8888 • Facsimile886.2.8501.1691 |
| Hong Kong | 41/F CentralPlaza, 18 Harbour Road, Wanchai, Hong Kong Telephone 852.2878.6888 Facsimile 852.2878.6800 |
| Thailand Bangkok | 8th - 11th floors, AsiaCentreBuilding 173 South Sathorn Road, Bangkok10120, Thailand Telephone 66.2658.8888 Facsimile 66.2658.8014 |
| Singapore | 4 Shenton Way #13-01 SGX Centre 2 Singapore 068807 Telephone 65.6202.1188 Facsimile 65.6534.4826 |

KGI's Ratings

| Rating | Definition |
|-------------------|---|
| Outperform (OP) | The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan) |
| Neutral (N) | The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan) |
| Under perform (U) | The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan). |
| Not Rated (NR) | The stock is not rated by KGI. |
| Restricted (R) | KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances. |
| | Excess return = 12M target price/current price- |
| Note | When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically. |

Disclaimer

KGI Securities (Thailand) Plc. ("The Company") disclaims all warranties with regards to all information contained herein. In no event shall the Company be liable for any direct, indirect or any damages whatsoever resulting from loss of income or profits, arising by utilization and reliance on the information herein. All information hereunder does not constitute a solicitation to buy or sell any securities but constitutes our sole judgment as of this date and are subject to change without notice.