

(Attachment 4)

## Profile of a person who is nominated to assume the positions of a new director

Name : Mr. Pitharn Ongkosit

Age : 33 Years
Proposed Position : Director

KCE Directorship : President and Chief Executive Officer/

President Risk Management

Educations : - Cornell University, Johnson Graduate School of

Management

- Master of Business Administration

- Investment Banking Immersion

- B.S. Computer Engineering, University of California

- B.S. Electrical Engineering, University of California

Work Experiences : 2005 – 2007 Sales & Production Planning Strategist

KCE Electronics Public Co., Ltd.

2008 Summer Investment Banking Interm, Phatra

Securities Public Co., Ltd.

2009 Deputy Managing Director, KCE

Technology Co., Ltd.

2009 Deputy Managing Director, KCE

International Co., Ltd.

2009 Assistant Director, KCE Electronics

Public Co., Ltd.

2010 - Present Director, Thai Laminate Manufacturer

Company Limited

2012 - Present Director, KCE Taiwan Co., Ltd.

2012 - Present Director/ Deputy Managing Director,

KCE Technology Co., Ltd.

2012 - Present Director/ Deputy Managing Director,

KCE International Co., Ltd.

2012 - Present Director, Chemtronic Technology

(Thailand) Co., Ltd.

2012 – Present President and Chief Executive Officer /

President Risk Management, KCE

Electronics Public Co., Ltd.

Production Initiatives and Achievements

 Worked with other automotive electronics suppliers to develop zero-defect parts per million standard; partners include TRW, Robert Bosch, Siemens, and

Continental Temic.



- Structured an incentive program that stabilized production output and performance while minimizing rejects and employee turnover rate. Resulted in an increase of more than 10% in revenue in second half of 2006.
- Developed new operating algorithm parameters for automated machines to reduce percentage of scrap, saving cost by more than \$1 million per year.
- Led implementation of the *Engenix Program*, an automatic program that can retrieve specific information from CAD file, to eliminate critical human error.

Marketing Initiatives and Achievements

- : Spearheaded the development of Micro-Costing Model enabling immediate and accurate cost determination of materials and processes for all variations of the 3500+ product categories.
  - Coordinated joint venture with Japanese PCB manufacturer, *Ihara*, to start a local sales office aimed at the expanding our market shares in the growing local market. KCE Thailand was able to acquire many strategic customers including Nikon, JVC, and Sharp.
  - Performed cost/benefit analysis by reviewing several shipping methods and developed logistics procedures for using sea-air freight as an alternative shipping method.
  - Initiated customer evaluation system based on profit margin of each part number, product evaluation, customer reject/return claims, and sales office evaluation. The system is used to determine allocation for each sales office and identify customer priority.
  - Developed and implemented a new quoting program called *I-quote*, allowing real-time automatic quotation of PCB with limited parameters, resulting in 15% increase in samples.

Years of Tenure in KCE : Meeting attendance in 2013 :

Possession of KCE shares : 34,018,422 shares (6.20% of total issued shares at

March 17, 2014)



Proposed Candidate	Other Li	sted Companies	Other Important Organizations (Non-listed companies)		Position in other organization that compete with/related to	
	Number	Position	Number	Position	the Company	
Mr. Pitharn Ongkosit	-	- None -	-	- None -	- Director of the Subsidiaries; KCE Technology Co., Ltd., KCE International Co., Ltd., Thai Laminate Manufacturer Co., Ltd. and Chemtronic Technology (Thailand) Co., Ltd Director of the Associates; KCE Taiwan co., Ltd.	

Criminal offense record during the past 10 years	Qualification		
1. Being adjudged of convicting a crime or being on trial for convicting a crime		Yes	☑ No
2. Being adjudged bankrupt or a receiver is appointed		Yes	☑ No
3. Being a management in the company of partnership which is adjudged bankrupt or a receiver is appointed		Yes	☑ No